

Budget vs Actual 2019/ Approved 2020

INCOME			BUDGET 2019	Actual 2019	Difference	Approved			
App Fees			3480	3750	270	3760			
Interest			15	17	2	17			
Promo Items					0				
	Hats		936	891	-45	468	3 doz inventory		
	Chico Bags		375	120	-255	105	35 inventory		
	T-shirts		-360	0	360	0			
Stall Fees									
	Traditional (other)		68556	73956	5400	74000			
	Genl. Maint. (\$3.50/day)		12428	12934	506	13000			
From Contingency FUND									
TOTAL INCOME			85430	91668	6238	91350			
EXPENSES									
General Advertising									
	Posters		460	600	140	650	\$500 artwork; 400 printing & distribution		
	Website		3000	2635	-365	300			
	Misc.			250	250	250	2019 Farm Convergence Sponsorship		
	Oper Funds- 3 Small		930	900	-30		900 added into 2020 Operating Funds		
Insurance-pd in 2019			3531	0					
	D&O			1456	1456	1456			
	Liability			2232	2232	2232			
Licenses & Permits			1285	1288	3	1290			
Genl Mgr	Pay	\$500/MO	6000	6500	500	5500	Includes Jan 2020		
	Operating Fund					700	For transpo; supplies; misc		
Mkt Mgr Commission (50% of Stall Fees-other + flat fee)									
	Flat-Layot	\$200/mo=2400							
	Flat-Boon	\$200/mo=1200							
	Flat RV	\$200/mo=1000							
TOTAL MM COMM			37467	41964	\$4,497	42000			
Year End Bonus for MM			0	1995	\$1,995		\$300/Mkt Mgr, leftover a yr end		
Meetings									
	Annual		500	232	-268	900	\$400 incentive cash; \$300 food; \$200 room/misc		
	Ocx2		200	0	-200	100			
	Minutes		600	525	75	600	300 for 2018 Mtngs; 150 half Annual		
	Meeting room donati		400	250	-150	200			
Office Copies/Supplies			1500	2590	1090	1500	Purchased New Laptop & 2020 Quick Books		
Office Mgr			8000	5724	-2276	7000			
Officer Stipends									
	Pres		500	500	0	500			
	Vice Pres		200	0	-200	200			
	Treasurer		200	200	0	300			
Operating Funds			15313	18668	3355	20198			
Rent									
	RV								
	Mendocino		300	300		300			
	Fort Bragg		600	800		800	Incl \$200 cleaning dep		
	Ukiah		250	250		250			
Taxes									
	Federal			0					
	CDFA- paid in 2019 \$7406					0			
	CA Sales Tax		60	69	9	70			
	CA Corp		800	820	20	820			
Professional Services									
	CPA- Tax Prep		450	444	-6	450			
	Legal fees								
	Fiscal Review								
Miscellaneous/Contingency						680			
Addition of Boonville Market			2018	1104	-914				

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TOTAL EXPENSES		84564		91192		12127		89246			
		BUDGET 2019		Actual 2019		Difference		Proposed			
NET INCOME/LOSS		866		476		-5889		2104			
						<i>(This figure not checked)</i>					
CONTINGENCY FUND \$6686											
<i>OPTIONS:</i>	<i>Year-End Bonus (discretionary by OC)</i>							1500	<i>\$300/Yr- round markets; \$150 half/yr markets</i>		
	<i>\$2/hr Raise for Office Mgr</i>							604			
TOTAL OPTIONS								2104			
TOTAL BUDGET WITH OPTIONS								0			
2020 OPERATING FUNDS											
	2019 Budget	Spent	Difference	2019 Stall fe	25% of 201	2020 Propo	from Genl.	2020 Budget			
Boonville	801	800	1	2323	581	581	300	881			
Fort Bragg	4696	5917	-1221	30964	7741	6520		6520			
Laytonville	813	749	64	5290	1323	1387	300	1687			
Mendocino	1036	1859	-823	9083	2271	1448		1448			
Redwood Vly	811	800	11	2008	502	513	300	813			
Ukiah	5121	4900	221	22092	5523	5744		5744			
Willits	2965	3643	-678	15131	3783	3105		3105			
TOTAL	16243	18668	-2425	86891	21723	19298	900	20198			